



Principal Bios

Stephen Jenks

Stephen Jenks is a management and organization consultant with a special interest in entrepreneurship and issues relating to growing organizations. He was a faculty member at the Whittemore School of Business and Economics at the University of New Hampshire where he taught a course in entrepreneurial management for 20 years and was the faculty director of the school's Executive Development Program from 1979-1981. He was a founder of the Portsmouth Consulting Group, an association of senior free-lance consultants that was formed in 1981.



Stephen has extensive experience working with Presidents of growing entrepreneurial companies on issues of organization structure and design. His work centers on issues of corporate strategy and top-level team building. Much of his work is in the form of executive coaching aimed at helping individual executives and executive teams work as effectively as possible through coordinated goals, roles and work styles that best serve the overall organization. His work often extends to being an external sounding board for executives to use when faced with complex and difficult situations.

Stephen received his B.A. in Psychology from the College of Wooster, and his M.S. and Ph.D. in Organizational Behavior from Case Institute of Technology (now Case Western Reserve University). He is the coauthor of three books: "Designing and Managing Organizations" (Irwin, 1983), "The Feel of the Work Place: Understanding and Improving Organization Climate" (Addison-Wesley, 1977), and "The Arrogant Leader: Dealing with the Excesses of Power" (Smith/Kerr Associates LLC 2012). He also co-authored a chapter in "Executive Coaching" (Davis-Black, 2002) entitled "Coaching Entrepreneurs."

He has served on the Board of Directors of the NTL Institute for Applied Behavioral Science and was its Chair in 1981-82. He also has served on boards of the Appalachian Mountain Club, the Portland (Maine) Stage Company, and Maine Initiatives, a grass roots fund for change. He was the board chair of AmericaSpeaks, engaging citizens in governance, from 2003-2006, and currently is President of the Association for Consulting Expertise.